

## Derigo, LLC – Corporate Fact Sheet

---

### **BUSINESS CONSULTING – WE DELIVER CONFIDENCE**

Today's dynamic and challenging business environment demands action. Successful companies respond with projects and initiatives that generate positive results for their business, partners and customers. Finding experienced and talented business consulting professionals who can manage and lead these projects and initiatives is a critical and often time-sensitive step in this process. Derigo, LLC's business consulting service offers you a cost-effective, on-demand solution to meet that need with confidence.

Our business consulting approach begins by working with you to understand the specific roles, skills and experience requirements of your project or initiative. We can assist on a wide range of projects and tasks. Some of our expertise includes the following:

### **BUSINESS COACHING**

Proven professional development program that delivers results to business leaders. From board development, strategic, planning, succession planning, and financial analysis, Derigo, LLC can help with all of your business planning needs.

### **GRANT WRITING**

Preparing documents to secure grant money from governments, foundations, and other funding sources. Derigo, LLC has assisted clients in securing millions of dollars in new funding. If you have written your grant, let us provide you with an independent review to ensure that you will receive that much needed funding.

### **COMPLIANCE STANDARDS**

Helping businesses adhere to laws and regulations relevant to its services. We have experts that can assist your business in meeting the most demanding certification or accreditation requirements.

### **SERVICE BENCHMARKING**

Measuring the quality of a business' policies, products, and strategies. With an independent business review, we can assist in taking your services to the next level.

### **EXPERIENCE. INSIGHT. FOCUS**

Each member of the Derigo, LLC team has led large-scale business changes during their careers. This experience gives our team unique perspectives and real-world insights in focusing on providing the highest quality services.

### **DERIGO, LLC TEAM**

**Mark Dandeneau, MSW**  
Chairman and CEO  
[mark@derigollc.com](mailto:mark@derigollc.com)

**Dean Cowan**  
Chief Operations Officer  
[dean@derigollc.com](mailto:dean@derigollc.com)

**Larry Zinky**  
Chief Technology Officer  
[larry@derigollc.com](mailto:larry@derigollc.com)

**Devin Swanick**  
Graduate Assistant  
[devin@derigollc.com](mailto:devin@derigollc.com)

---

### **HEADQUARTERS**

**Rocklin, CA**  
5701 Lonetree Boulevard  
Suite 123  
Rocklin, CA 95765  
(916) 626-0827 – Phone  
(844) 343-3744 – Fax  
[www.derigollc.com](http://www.derigollc.com) - Web

---

### **WHY DERIGO, LLC**

#### **Relationships**

We focus on long-term client relationships

#### **Team**

Our team has unique industry insights and experience

#### **Results**

Proven track record

#### **Quality**

We don't settle for anything but the best.



## Derigo, LLC – Staff Bio's

---

### MEET THE TEAM

Our professional staff has more than 30 years of experience in business process improvement, grant writing, board development, succession planning, strategic planning and many other business related areas. We have special expertise in product development, sales, and healthcare. Where can we help you in growing your next product?

#### MARK DANDENEAU, MSW

Mr. Dandeneau has been a senior executive for both profit and non-profit organizations for the past 15 years. He has had consistent success in maximizing corporate performance, driving growth, generating revenues, capturing market share, improving profits, and enhancing value in domestic markets.

Mr. Dandeneau has significant skills in mentoring, motivating, and leading high-performance businesses, sales, marketing, product management, and development teams. Mr. Dandeneau has a record of superior results in a variety of challenging and multicultural environments. He also has a unique blend of visionary leadership and executive business savvy with competencies to spearhead strategic planning and bottom line results.

Mr. Dandeneau has excellent negotiating and problem solving skills and a proven ability to manage and complete projects to the highest standard.

#### DEAN COWAN

Mr. Cowan is an experienced business professional with strong business acumen, communication, and leadership skills. Mr. Cowan executes business plans to match strategic directions of companies, and bring focus, high energy, and a demonstrated ability to launch new programs, and develop businesses.

Event planning, marketing, communications, philanthropy, public speaking, coaching, and leadership to organizations committed to growth are among his skills. Mr. Cowan has 20 years of experience in the private sector showing his leadership and organizational skills while running various businesses. Ten years of not-for-profit experience, ranging from community-based to nationally recognized organizations, with steady progression to higher levels of management and increased span of authority, responsibility, and accountability.

He held leadership positions in two organizations while facilitating the strategic alliance of two businesses, acquisition of another business, and the ultimate merger of one into the other. He was trained as an executive coach and utilized learned skills, coaching the staff of a medical practice whose departments included clinical trials services, and aesthetics.

### DERIGO, LLC TEAM

**Mark Dandeneau, MSW**  
Chairman and CEO  
[mark@derigollc.com](mailto:mark@derigollc.com)

**Dean Cowan**  
Chief Operations Officer  
[dean@derigollc.com](mailto:dean@derigollc.com)

**Larry Zinky**  
Chief Technology Officer  
[larry@derigollc.com](mailto:larry@derigollc.com)

**Devin Swanick**  
Graduate Assistant  
[devin@derigollc.com](mailto:devin@derigollc.com)

---

### HEADQUARTERS

**Rocklin, CA**  
5701 Lonetree Boulevard  
Suite 123  
Rocklin, CA 95765  
(916) 626-0827 – Phone  
(844) 343-3744 – Fax  
[www.derigollc.com](http://www.derigollc.com) - Web

---

### WHY DERIGO, LLC

#### Relationships

We focus on long-term client relationships

#### Team

Our team has unique industry insights and experience

#### Results

Proven track record

#### Quality

We don't settle for anything but the best.



## Derigo, LLC – Press Release

### Press Release

#### FOR IMMEDIATE RELEASE

#### Derigo, LLC Receives 2015 Best of Rocklin Award

#### Rocklin Award Program Honors the Achievement

ROCKLIN September 30, 2015 -- Derigo, LLC has been selected for the 2015 Best of Rocklin Award in the Computer Technical Assistance & Support Services category by the Rocklin Award Program.

Each year, the Rocklin Award Program identifies companies that we believe have achieved exceptional marketing success in their local community and business category. These are local companies that enhance the positive image of small business through service to their customers and our community. These exceptional companies help make the Rocklin area a great place to live, work and play.

Various sources of information were gathered and analyzed to choose the winners in each category. The 2015 Rocklin Award Program focuses on quality, not quantity. Winners are determined based on the information gathered both internally by the Rocklin Award Program and data provided by third parties.

#### About Rocklin Award Program

The Rocklin Award Program is an annual awards program honoring the achievements and accomplishments of local businesses throughout the Rocklin area. Recognition is given to those companies that have shown the ability to use their best practices and implemented programs to generate competitive advantages and long-term value.

The Rocklin Award Program was established to recognize the best of local businesses in our community. Our organization works exclusively with local business owners, trade groups, professional associations and other business advertising and marketing groups. Our mission is to recognize the small business community's contributions to the U.S. economy.

#### SOURCE: Rocklin Award Program

**CONTACT:**  
Mark Dandeneau, MSW  
Chairman and CEO  
Email: [mark@derigollc.com](mailto:mark@derigollc.com)  
URL: <https://www.derigollc.com>

###



### DERIGO, LLC TEAM

**Mark Dandeneau, MSW**  
Chairman and CEO  
[mark@derigollc.com](mailto:mark@derigollc.com)

**Dean Cowan**  
Chief Operations Officer  
[dean@derigollc.com](mailto:dean@derigollc.com)

**Larry Zinky**  
Chief Technology Officer  
[larry@derigollc.com](mailto:larry@derigollc.com)

**Devin Swanick**  
Graduate Assistant  
[devin@derigollc.com](mailto:devin@derigollc.com)

### HEADQUARTERS

**Rocklin, CA**  
5701 Lonetree Boulevard  
Suite 123  
Rocklin, CA 95765  
(916) 626-0827 – Phone  
(844) 343-3744 – Fax  
[www.derigollc.com](http://www.derigollc.com) - Web

### WHY DERIGO, LLC

#### Relationships

We focus on long-term client relationships

#### Team

Our team has unique industry insights and experience

#### Results

Proven track record

#### Quality

We don't settle for anything but the best.



Derigo, LLC

## Derigo, LLC – Fee Schedule

---

### SCHEDULE FOR CONSULTING SERVICES

#### BY THE PROJECT

Costs for contractual services provided on this basis are negotiated at the front-end and varies according to the complexity, urgency and duration of the project. Contracts can be negotiated on an “all-costs inclusive” basis, or on a pre-determined cost for consulting services with a schedule for reimbursement of all project related incurred expenditures.

Examples of projects that are suitable for contracting for services on this basis are: Feasibility studies, organizational assessments, project evaluations, data-collection, data-analysis, grant writing, and financial analysis (including revenue enhancement and expense reduction strategies).

#### ANNUAL, MONTHLY OR WEEKLY BASIS

Projects of longer duration in which consultant services are fairly consistent and predictable may be negotiated on an annual, monthly or weekly basis. Services for projects involving general oversight or basic grant administration are normally contracted on this basis.

#### MONTHLY MEMBERSHIP – A TRUSTED ADVISOR

The monthly business consulting and coaching package is great for companies who want the best pricing for our business coach, business consultant and management consulting services over a period of weeks, months or a time period that works for their company. We offer a wide array of services including board development, strategic planning, revenue enhancement, and how to build a sustainable agency. Monthly membership cost is \$250.00 for up to 5 hours.

#### BY THE HOUR

Projects that require professional staff services on an “as-needed” basis are billed each month in accordance with the fee schedule listed below. Project related incurred expenditures are reimbursed on an actual cost/receipted basis; project related travel expenditures are reimbursed in accordance with existing state/federal mileage and per-diem rates.

Mark Dandeneau, MSW – Chairman and CEO  
Project Manager – Project Oversight  
\$200.00 per hour

Larry Zinky – Chief Technology Officer  
Project Design, Analysis, and technology systems management  
\$185.00 per hour

Dean Cowan – Chief Operating Officer  
Project coordination, strategic planning, fiscal analysis, and grant administration  
\$175.00 per hour

Associates – To Be Assigned  
Project staffing  
\$90.00 - \$125.00 per hour depending on skills required

### DERIGO, LLC TEAM

**Mark Dandeneau, MSW**  
Chairman and CEO  
[mark@derigollc.com](mailto:mark@derigollc.com)

**Dean Cowan**  
Chief Operations Officer  
[dean@derigollc.com](mailto:dean@derigollc.com)

**Larry Zinky**  
Chief Technology Officer  
[larry@derigollc.com](mailto:larry@derigollc.com)

**Devin Swanick**  
Graduate Assistant  
[devin@derigollc.com](mailto:devin@derigollc.com)

---

### HEADQUARTERS

**Rocklin, CA**  
5701 Lonetree Boulevard  
Suite 123  
Rocklin, CA 95765  
(916) 626-0827 – Phone  
(844) 343-3744 – Fax  
[www.derigollc.com](http://www.derigollc.com) - Web

---

### WHY DERIGO, LLC

#### Relationships

We focus on long-term client relationships

#### Team

Our team has unique industry insights and experience

#### Results

Proven track record

#### Quality

We don't settle for anything but the best.

